



## BUILDING A LISTENING COMMUNITY

“ Redefining Outcomes by Changing the Conversation ”

Through highly engaging, interactive workshops and keynote presentations, David Cooke shares a powerful message about the impact a shift in communication behaviors, utilizing a methodology he identifies as “Selfless Listening,” has on teamwork, collaboration, and problem solving.

Born out of his extensive experience in sales and executive coaching, and refined by his journey with his younger son’s heroin addiction, Dave is committed to this process of “*Building a Listening Community*” which:

**1. Engages Teams**

**2. Enhances Problem Solving Abilities**

**3. Improves Collaboration and Communication**

**4. Strengthens Relationships**

- Improve collaborative interaction
- Facilitate engaged learning conversations
- Provide a platform to share and exchange ideas
- Build trust and improve understanding
- Proactively facilitate change
- Enhance teamwork and communication
- Identify hidden obstacles to growth and improvement

To learn more about “**Building a Listening Community**” through our “Selfless Listening” programs, or to schedule a presentation, contact Dave Cooke at [dave@thecookegroupllc.com](mailto:dave@thecookegroupllc.com) or 586.201.9057